MAIL TO: Office of the Attorney General Registry of Charitable Trusts 9.0. Box 903447 Sacramento, CA 94203-4470

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STREET ADDRESS: 1300 | Street Sacramento, CA 95814 Telephone: (916) 323-5079

WEB SITE ADDRESS: http://ag.ca.gov/charities/

## COMMERCIAL FUND-RAISER FOR CHARITABLE PURPOSES

2004 ANNUAL FINANCIAL REPORT (California Government Code Section 12599)

Failure to file annual financial report by January 30 annually for each calendar year of solicitation may result in fines or filing penalties as defined in Government Code Section 12586.1

An annual financial report must be filed for each event for each charity solicited for during the previous calendar year.

			To the state of th	anning trio provides delicities			
	Nar	me and Address of Commercial Fund-raiser:		Name and Address of Cha	aritable O	rganization:	
	CF	F 366		CT No.19154 F.E.I.N. N	10. 13	-1624102	
	Sŀ	ARE GROUP, INC.		NATIONAL AUDU Name of Charity	BON S	OCIETY, INC.	
		Dover St. omerville, MA 02144		700 Broadway  Address of Charity			
		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		New York NY 10003 City, State, and ZIP Code of 6			
Fig	ures	from (check one):	National Ca	mpaign X California C			
		Telemarketing (Type of Activity)	held (on) (from) <u>7/1/2004,</u> 2	20_, to <u>6/30/2005,</u> 20 (Date or dates must be s			
ls t	he co	ontract between the commercial fund-raiser and If other, provide brief explanation			eck one)	Fee X Percentage 🗆 Other 🗆	
1.	RE	VENUE					
	A.	Cash contributions	. \$	388746	A.		
	В.	Entertainment sales or admission charges	_		В.		
		Sales from products	·				
		Advertisement sales	_				
	F.	Membership fees			_		
		Other sources: (Specify)	_		<u> </u>		
	١.				Fa.		
		a			<b>—</b>		
		b					
		<i>c.</i>					
	_	d. ?		<u> </u>	Fd.	¢ 000746	,
		TOTAL REVENUE				\$ <u>388746</u>	G.
2.	EX.	PENSES					
	A.	Fees or commissions			A.		
	В.	Salaries			B.		
	C.	Payroll taxes			c.		
	D.	Employee benefits					
		Cost of merchandise for resale			_		
		Cost of entertainment	, -		 F.		
		Postage			<u></u> G.		
		Advertising	<del></del>		_		
	I.	Telephone	_		<del>-</del> .		
	.i	Rental of equipment			<b>一</b> .		
		Facilities charge			_ ::		
		-	_		<del></del> .		
		Permits	_		L.		
	M.	Other expenses: (Specify)					
		a			Ma.		
		b			Mb.		
		C			Mc.		
		d		<u></u>	Md.		
	N.	TOTAL EXPENSES				n/a	N.

## COMMERCIAL FUND-RAISER FOR CHARITABLE PURPOSES 2002 ANNUAL FINANCIAL REPORT

(Cálifornia Government Code Section 12599)	
Page 2	

3.	Amount to Charity (subtract line 2N from line 1G)		\$ <u>388746</u>	3.
4.	Less additional fund-raising expenses paid by charity (	to be completed by charity)	\$ <u>241677</u>	<b></b> 4.
5.	Less fair market value of goods and/or services used for	or the event which were paid by sponsor(s)		_, 5.
6.	Net proceeds realized by charity from the campaign (so	\$ <u>241677</u> 4.	в.	
7.	(a) Does any officer, director, partner or owner of the organization for which the Commercial Fund-raise [ ] Yes [X] No It "yes," complete the formula to th	r has contracted to solicit?	control over, directly or indirectly, the charite	eki
	Name of officer, director, partner or owner of Commercial Fund-raiser	Name and address of charitable organization		
-				

(b) For each affiliation identified in 7 (a), attach copy of the contract between the commercial fundraiser and the charity.

Under penalties of perjury, I declare that I have examined this report, including accompanying documents, schedules and statements, and to the best of my knowledge and belief, it is true, correct and complete.

National Audubon Society		CONTRACT	THRU	6/30/2005
Fundraising Fees	\$232,252	-		
Printing Costs	\$3,142			
Phone Match Fees	\$3,867			
icense & Permit Expenses	\$725			
Postage Expenses	\$1,692			
TOTAL EXPENSES	\$241,677			